



MILIEU

LANDSCAPING

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November 13, 2023

Mr. Dana McCarthy
Assistant Village Manager
Village of Long Grove

Subject: 2024 Village of Long Grove Landscape Maintenance

Dear Mr. McCarthy:

Milieu Design appreciates the opportunity to continue our landscape services to the Village of Long Grove. We appreciate the years of patronage (dating back to 2011). Our commitment is to continue as a good steward of the Village's property and financial resources.

To that end, we are proposing to continue services in 2024 at 2023 prices. We welcome your confirmation and approval.

Relevant to your evaluation, please consider the following attributes of Milieu:

- Celebrating 37 years of providing landscape services.
- Extensive list of municipal landscape references (Wheeling, Niles, Palatine Township, Ela Township)
- Milieu's drivers and operator are all vetted by our insurance carrier for excellent driving records.
- Safety training is a weekly occurrence.
- All work for the Village of Long Grove will be performed by Milieu employees (no subcontractors).
- All Milieu vehicles are tracked via a web based GPS system.
- Servicing the Village of Long Grove from our service location in Lake Zurich.
- 30 landscape maintenance crews, extensive mowing equipment.
- Horticulturists, licensed pesticide applicators, masons, landscape designers, landscape architects.
- Direct involvement and supervision of the Village by Milieu ownership. GM of Milieu is a Long Grove resident.

Thank you for your consideration.

Brian V. Frank

Brian Frank
President